



Where Potential Gets to Work

Helping people move ahead with confidence and purpose.

EVERY DAY, people walk through our doors carrying a lifetime of experiences, challenges, and hopes. They arrive with heavy "backpacks" — the weight of past struggles, housing instability, family responsibilities, or doubts about themselves. And together, we work to lighten those loads and open doorways to new opportunities.

Jonathan's story shows what this looks like in action.

After serving seven years in prison, Jonathan was released earlier this year with nothing but a construction background and a willingness to try. Sent to a transitional living program in East Palo Alto, he was connected to JobTrain and enrolled in our Building Maintenance/HVAC program.

At first, he doubted himself. But day after day, he showed up. He put in the work, learned new skills, and discovered a renewed sense of purpose. Today, Jonathan is earning \$32 an hour, supporting himself,

rebuilding his life, and inspiring others in his community to believe in what's possible.

Jonathan reminds us that potential is always there, waiting for the right opportunity to come alive. That's what JobTrain is all about — creating the conditions where people can step into their power, write their own story, and move toward a future of economic mobility.

This year, as we prepare to expand into a new training center, we are building even more doorways, and places where people like Jonathan can transform their lives.

Thank you for standing with us. Together, we prove every day what happens when potential comes to work.



Barrie R. Hathaway

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President & CEO



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Redefining What's Possible

By listening, adapting, and innovating, JobTrain turns workforce training into a movement for lasting economic mobility.

FOR 60 YEARS, JobTrain has been redefining what's possible for people across the Bay Area. We're opening doors to opportunity, creating new career pathways, and helping individuals build the confidence and skills to thrive in a changing economy.

That work requires constant evolution. Each year, JobTrain adapts by adding new programs, expanding into new communities, and finding innovative ways to meet people where they are.

Listening to students, alumni, employers, and partners ensures that programs reflect today's realities

and prepare tomorrow's workforce.

This commitment to reinvention has already led to new Economic Advancement Centers, innovative approaches like Mobility Mentoring, and the bold vision of the Center for Economic Mobility.

We're designing systems where everyone has a fair shot. By integrating supportive services and strong employer partnerships, JobTrain ensures that training leads not just to jobs, but to long-term stability and growth. Together, we're proving that with the right support, true economic mobility is possible. ★

Success Comes in Many Forms

When students come to JobTrain, they're not just learning new skills — they're rewriting their stories. Success can look different for every person, which is why we see different kinds of impact.

1 Program Completion & Skills

Graduating from a program and mastering new skills shows resilience and readiness to thrive in the workplace.

2 Economic Mobility

Students open the door to higher-paying, family-sustaining careers and a chance at long-term financial independence.

3 Wraparound Support

Childcare, transportation, counseling, and other support often make the difference in completing a program.

4 Long-Term Retention

Keeping a job is just as important as getting one. Staying employed shows stability and the power of self-sufficiency.

5 Personal Transformation

Confidence, resilience, and a renewed sense of purpose are some of the most powerful changes we see in our students.

6 Systemic Barriers Removed

Access to training, financial resources, and supportive networks breaks down the barriers that once stood in the way of opportunity.

7 Employer Partnerships

Success grows when employers open doors. Partnerships create job placements and career pipelines that benefit students and businesses.

8 Community Impact

Every student's success ripples outward, lifting families, strengthening neighborhoods, and fueling a stronger Bay Area economy.

CLIENT SUCCESS STORY

From Scrubs to Strength

With belief, determination, and support, Bryan turned long nights and hard commutes into a new career path.

SOMETIMES, all it takes is a spark. For Bryan, that spark came unexpectedly during a routine clinical visit.

Bryan, the graduate speaker at JobTrain's Medical Assistant training program, related how a young Medical Assistant at the clinic changed the course of his life. The Medical Assistant told Bryan of the opportunity he had at JobTrain. That story lit something in Bryan.

"It made me realize that the opportunities were out there, and all I had to do was just find the courage to grab on and never let go."

Before that moment, Bryan had been stuck in a string of dead-end jobs, working hard but going nowhere. He dreamed of making his parents proud by building a life that felt meaningful, but he didn't know how to begin.

What followed was not easy. Bryan worked full-time in Daly City, commuting to Menlo Park each night. The days were long, the highway unforgiving. "I'd change into my scrubs in a utility closet at work," he recalled. "I felt like Superman, only without the cape and instead a set of wrinkled scrubs."

But inside that classroom, something sacred was unfolding.

Bryan told his instructor, Ms. K, "You didn't just teach us how to take vitals, you taught us how to carry ourselves with competence and compassion. You never made us feel small for our mistakes. You believed in us, even on our bad days."

And then there was his Career Development Specialist, Layal, who provided professional development. She was a formidable presence with an unwavering sense of purpose.

"You were the kind of tough we didn't ask for, but ended up grateful for," said Bryan. "You saw more in us than we saw in ourselves. You held us to our highest potential and never let us settle for less."

Students like Bryan don't just graduate with skills, they walk away with confidence, clarity, and the power to dream again. That transformation isn't accidental. It's the result of staff who see beyond barriers, who believe fiercely in potential, even when students can't yet see it themselves.

And it's because of donors like you that the sparks keep igniting. Because when belief meets hope, lives don't just change, they radiate.★

"You saw more in us than we saw in ourselves... You believed in us, even on our bad days."
— Bryan



When is a backpack not just a backpack?

When it's carrying the weight of a lifetime into a classroom.

Many of our students come carrying more than supplies. They have trauma, debt, and language barriers. At JobTrain, we lighten that load through compassionate support for the whole person so they can succeed in their pursuits.



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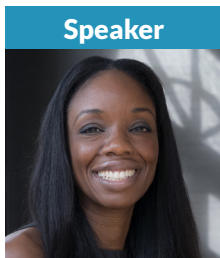
Save the Date

Thursday, April 16, 2026

Speaker

Dr. Nadine Burke Harris

Founder of Center for
Youth Wellness & Former
Surgeon General of California



Leave a Legacy of Opportunity

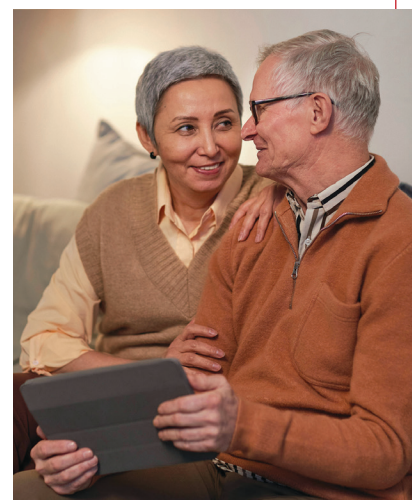
**Turn your values into lasting success
for generations to come.**

MAKING A PLANNED GIFT isn't just for the wealthy. Many donors who want to make a lasting commitment to helping those in need in our community have supported JobTrain by donating money, stocks, or other assets to JobTrain in their wills or named JobTrain as a beneficiary of their life insurance policy.

Did you know that you can name JobTrain as a beneficiary of your

retirement plan or donor advised fund? You can receive the income from those assets while you are alive and create a legacy with the balance.

These gifts are a lasting investment in our mission to help those most in need to succeed. There are many ways to leave a planned gift to ensure that your assets can go to the cause you care about. We'd be glad to speak with you about your options.



To learn more, please contact Katherine Finnigan
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