

IMPACT REPORT

2020



MESSAGE FROM JOBTRAIN'S **PRESIDENT & CEO** **BOARD CHAIR**

What a year! 2020 has tested every one of us, but there is no question that low-income men, women and families in our community have experienced the most difficult and heartbreaking impacts from the COVID-19 pandemic, economic crisis, and racial unrest. If there was ever a time for JobTrain to stand up for our community this is the time, and that is just what we are doing. Since the pandemic began, JobTrain has continued to deliver all of our programs virtually, redeployed staff to support the programs in greatest demand, started up new programs like a Crisis Relief Fund and an online jobs portal, Career Edge, and we are serving more people in our community.

While JobTrain remains committed to innovation that responds to our community's greatest needs in the short term, we are equally committed to building new programs and services that respond to the rapidly changing future of work, ensuring that all members of our community have equal access to opportunity, deepening our commitment to people with the most challenging barriers to success and driving programs that empower full economic mobility for the people we serve.

JobTrain is relentless in its pursuit of equality, justice and the economic well-being of our community, and this year our resolve and abilities have been tested like never before. Like the community we serve, we have responded with heart, strength, wisdom, passion and compassion.

This Impact Report reflects a JobTrain that remains strong and well positioned to continue to deliver on our promise to the community. We are growing, innovating, responding and focusing on a profound vision for the future.

Finally, and perhaps most importantly, thank you! JobTrain's success reflects our community partners, our employer partners, our supporters, our staff, our Board of Directors and the community we serve. We are proud to be a part of this tremendous community and grateful to all of you who work with us, partner with us and support our work.

Sincerely,



**BARRIE
HATHAWAY**

PRESIDENT & CEO



**ANEES
IQBAL**

BOARD CHAIR

WHAT WE DO

JOBTRAIN TRANSFORMS LIVES AND COMMUNITIES IN THE BAY AREA

We help the Bay Area's most in need reclaim their lives from poverty and unemployment by preparing them for successful, sustainable careers in high-demand and emerging fields:



**BUILDING
MAINTENANCE**



CARPENTRY



**CERTIFIED
NURSING
ASSISTANT**



**CULINARY
ARTS**



**IT SUPPORT
& SERVICES**



**MEDICAL
ASSISTANT**

OTHER SERVICES INCLUDE

DIGITAL LITERACY

ESL CLASSES

CAREER CENTERS

CHILD DEVELOPMENT CENTER

YOUTH SERVICES

SUPPORTIVE SERVICES

LOCATIONS

MENLO PARK (HQ)

EAST PALO ALTO

MAPLE STREET CORRECTIONAL CENTER

SAN JOSE

MOUNTAIN VIEW

CLIENT STORY

Dear JobTrain Family,

I wanted to thank you for providing me the opportunity to reach my full potential and to create a brighter future for me and my family.

Before I enrolled in JobTrain I was a full time student at Cañada College to become a Medical Assistant (MA). I heard about JobTrain from my sister-in-law who was celebrating her graduation from JobTrain as a Medical Assistant. I was shocked because I had been taking classes to be an MA before her and she was already done. I decided to enroll in JobTrain and prayed to God I would get in. It was incredibly exciting to receive the news of my acceptance into the March 2020 cohort.

I decided to be in the Medical Assistant field because it is one of the most stable careers available. It's a job I will enjoy waking up to and know that my family is proud of me. My daughter has someone to look up to, and she will know that the sky's the limit for her.

During my time in the Medical Assistant program, my family and I contracted COVID-19. On top of that I was pregnant. My daughter, husband and I, quarantined ourselves in one small bedroom because we share a home with my parents. Seeing my daughter sick was extremely difficult. I feared the worst. My husband was hit the hardest having all the symptoms and losing 15 lbs. There were many times I was ready to throw in the towel. It was all too much. I am forever grateful to the best teacher I could ask for, Mrs. G., who gave me support and encouragement, and the time to focus on my family. During one of the most difficult times in my life, JobTrain provided support, emotionally as well as financially through the Crisis Relief Fund. Without Mrs. G., JobTrain and my classmates, I would not have become a Medical Assistant.



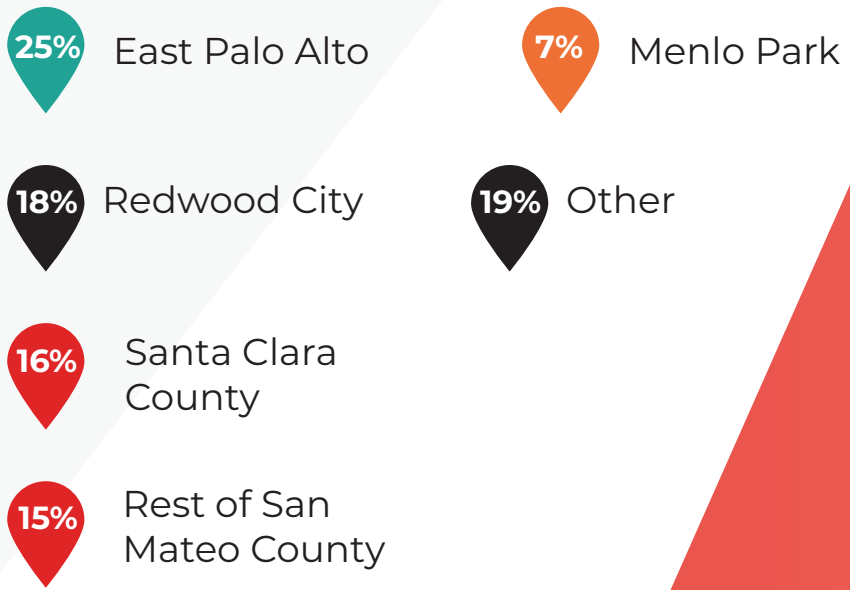
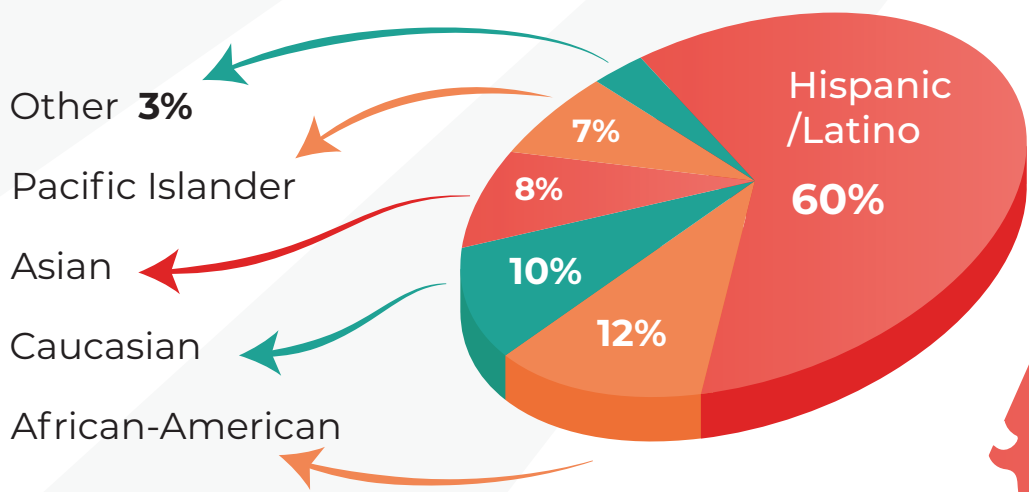
NOEMI
Class of 2020

JobTrain has been a blessing in the sky not just for me but for my family as well. Because of JobTrain I will have a career not just a job. My family is proud of me for completing this against all odds. I will forever be grateful to JobTrain.

WHO WE SERVE



OF 2,497
CLIENTS
SERVED



91%

of **JobTrain students**
completed their intensive, career trainings

81%

of **JobTrain graduates**
were placed in jobs after completing their trainings

78%

of **JobTrain graduates**
placed in jobs are still working a year later,
and many have been promoted

Note: Due to the pandemic, this rate is lower than usual.

25%

JobTrain's work furlough graduates recidivism rate
(the % who return to jail) is only 25%, half the
average rate compared to the state (which is 50%)

“ ”

During my time at JobTrain I gained the knowledge that I am stronger than what I know. Smarter than what I think. And bolder than what I see. This has given me a newfound confidence that cannot be shaken, and a firm foundation to keep learning and growing in life.



Juanita

Medical Assistant Graduate 2020



IT Support & Services student

IMPACT RESULTS

\$1,411,000

Savings in cost of incarceration and public assistance benefits including unemployment, CALFresh, and Medi-Cal

Plus

\$8,952,000

in wages earned by JobTrain graduates

Totals

\$10,363,000

in benefits returned to the community

\$59 Million

in benefits over the last 5 years



I've studied at other universities but have never had an instructor or counselor like the ones at JobTrain. They not only taught us job skills, but shared their life experiences which are incredibly valuable, and I will use for the rest of my life.

“ ”

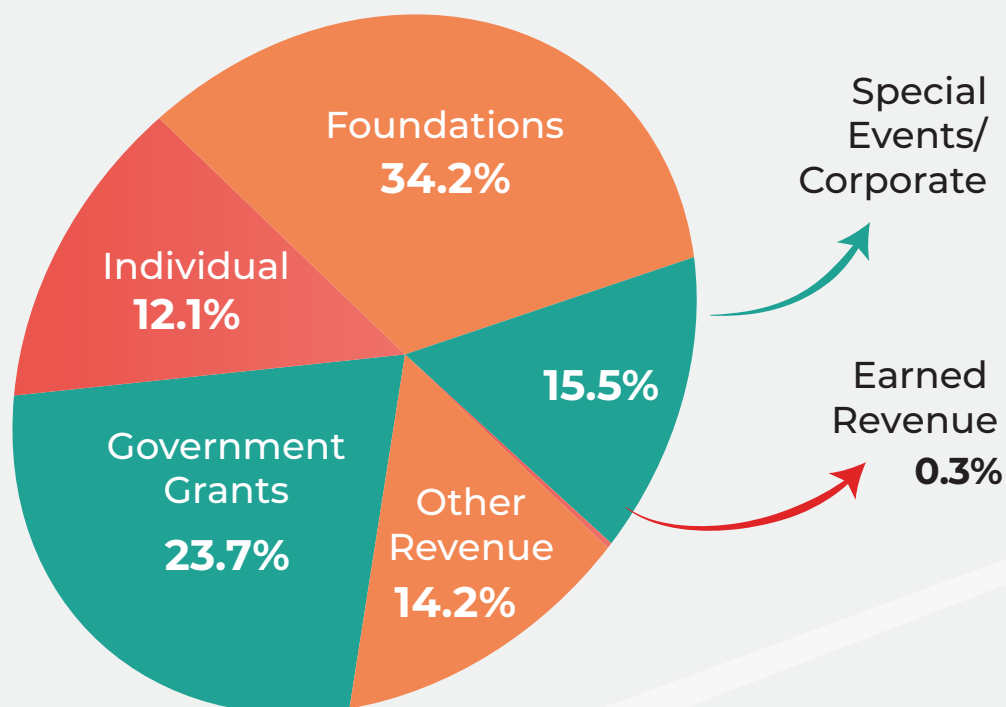


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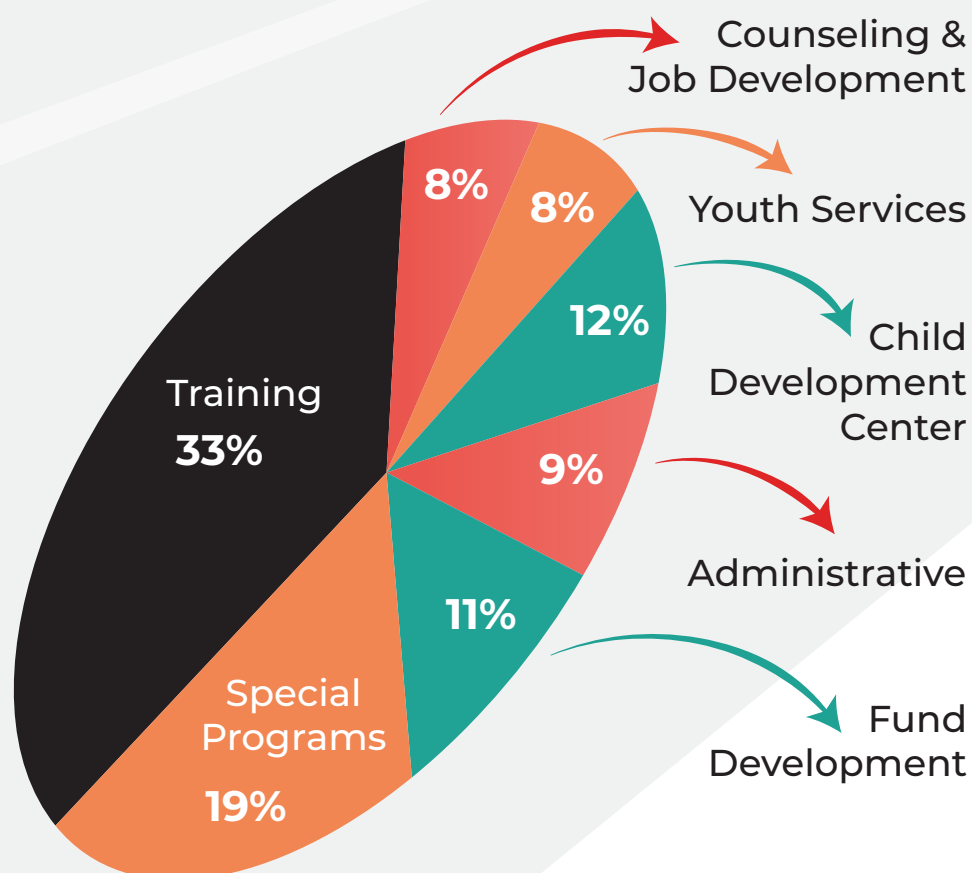
IT Support & Services Graduate 2020

BENEFITS TO COMMUNITY

WHERE FUNDS CAME FROM



HOW FUNDS WERE USED



BALANCE SHEET

FY2020*

ASSETS

CURRENT ASSETS

Cash & Cash Equivalent	\$ 1,946,108
Investments in Securities	2,314,975
Other Current Assets	<u>406,762</u>
Total Current Assets	<u>4,667,845</u>

NON-CURRENT ASSETS

Fixed-Assets	6,884,717
Less Depreciation & Amortization	<u>(4,808,979)</u>
Total Non-Current Assets	<u>\$2,075,738</u>

Total Assets \$ 6,743,583

LIABILITIES & NET ASSETS

CURRENT LIABILITIES

Accounts Payable	\$ 261,811
Accrued Payroll & Benefits	338,645
Other Current Liabilities	<u>880,000</u>
Total Current Liabilities	<u>1,480,456</u>

LONG-TERM LIABILITY

Capital Lease Obligation	83,286
Other Long-term Liabilities	519,153
Notes Payable	<u>300,000</u>
Total Long-Term Liabilities	<u>902,439</u>

Total Liabilities 2,382,895

Total Net Asset 4,360,688

Total Liabilities & Net Assets 6,743,583

*Unaudited: excludes depreciation expenses
and capital lease adjustment.



Culinary Arts staff and students
prepare Thanksgiving lunch for JobTrain



During the Child Development Center's
Virtual Circle time, children proudly show
their growing plants



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MENLO PARK, CA 94025

JobTrainWorks.org

(650) 330-6429



@JOBTRAIN